

PROFESSIONAL SERVICES

Your time and resources are valuable. Your employees, contractors, and partners use Web, Data, and Email services to innovate and stay competitive. To support them, you've wisely invested in Forcepoint TRITON APX solutions to keep malware and inappropriate content out of your organization, while also keeping your confidential data safe. But selecting Forcepoint was the easy part. Getting the solution deployed, configured, and tuned requires focused planning with business data owners, network and systems operators, and information security managers. While default configurations, built-in policies, and actionable incident management make Forcepoint TRITON APX solutions ideal, not everything can be automated. Your staff has the aptitude for these tasks, but they may not have the time to efficiently address them. What operational challenges are keeping you from getting the most out of your Forcepoint investment?



HOW IT WORKS

Newberry's Forcepoint Professional Services assist Forcepoint customers through consulting engagements staffed by Forcepoint certified engineers who assess, plan, design and optimize Forcepoint AP-Web, AP-Data or AP-Email security solutions for your business environment. Quick Start, Tuning, Upgrade and Migration packages enable the full lifecycle of Forcepoint solutions from initial deployment, policy configuration, upgrades from previous versions, and migrations from non-Forcepoint solutions. Enterprises are assured of a customized and fully operational deployment at the conclusion of each engagement, leaving IT staff empowered to efficiently enable and secure users on an ongoing basis.

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IMPLEMENTATION METHODOLOGY

Forcepoint Professional Services follows a proven methodology for an efficient and effective consulting engagement. The results provide knowledge transfer and confidence that your IT staff is empowered for ongoing support of the Forcepoint solution. The four-step phase comprises:

ASSESS

Assess – Business stakeholders for confidential data definition, success criteria; IT managers for details on network communication channels, data stores, access privileges, and network/security architecture.

PLAN

Plan – Solution architecture, phased policy setup and implementation, incident management/response, operational readiness plan.

IMPLEMENT

Implement – Phased implementation of policies, auditing/reporting, notifications, enforcement.

OPTIMIZE

Optimize – Tune and expand policies, extend policy coverage; knowledge transfer to enable client's ongoing management of solution.

CALL ON US

For Professional Services:

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Or give us a call:

phone. 636.928.9944

For Product Sales:

e-mail. sales@thenewberrygroup.com

For Training:

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PROFESSIONAL SERVICES

SERVICES OVERVIEW

Newberry offers pre-packaged services to quickly and easily achieve a return on your investment. These services allow you to purchase a predictable and proven set of deliverables within defined parameters for your Forcepoint installation.

Newberry's Forcepoint Professional Services Package	Forcepoint Security Solution		
	AP-WEB	AP-DATA	AP-EMAIL
Quick Start – Accelerate deployment by assisting customer implementation team with analysis of environment, system configuration, basic policy definition.	•	•	•
Tuning – Optimize systems and policy configuration to efficiently meet business and IT security requirements.	•	•	•
Upgrade – For newer versions of Forcepoint solution, implement upgrade to retain policies from previous versions while taking advantage of newer features.	•	•	•
Migration – Retain relevant configurations from a legacy 3rd party solution when deploying new Forcepoint solution.	•	•	•

NEWBERRY'S FORCEPOINT PROFESSIONAL SERVICES PACKAGE DETAILS

Quick Start Packages:

With insufficient IT resources and time, a Forcepoint investment runs the risk of being under-utilized. The Quick Start packages accelerate Forcepoint solution deployment by assigning a project manager and engineer to work with the customer's implementation team to assess the current environment, develop a project plan, and remain onsite to optimize the implementation.

Tuning Packages:

Existing Forcepoint customers may uncover areas of their Forcepoint deployment where operational efficiency could be improved, such as incident management and policy definition. Combined with evolving business requirements, these inefficiencies are well-served by an experienced review and modification of existing deployments. The Tuning packages optimize existing Forcepoint deployments by assigning a certified engineer to work with the customer's operational team to assess the current installation as well as critical business requirements. The engineer provides recommendations and once agreed upon, the changes can be implemented while onsite to ensure the solution is properly tuned for performance and reliability.

Upgrade packages:

Forcepoint solutions evolve to meet the challenges of the dynamic threat landscape and new customer requirements. Similar to a Quick Start package, the Upgrade packages accelerate new Forcepoint solution deployments by assigning a certified engineer to upgrade an older Forcepoint installation, all while retaining necessary system and policy configurations.

Migration Packages:

Many customers invest in Forcepoint solutions as a replacement for ineffective 3rd party solutions but struggle with migration due to the complexities associated with retaining business policies and systems configurations. The Migration packages offer a smooth transition to the latest Forcepoint solution by assigning a certified engineer to perform the necessary analysis of the legacy systems, map the necessary components, and then deploy and configure the new Forcepoint system based on the mapping. This package also provides a detailed plan utilizing our implementation methodology that ensures proper planning and execution.